

Eric Kurzhals
Occoquan Forest Drive
Manassas, VA 20112

July 25, 2011

To: Thomas Custom Builders

Dear Rick:

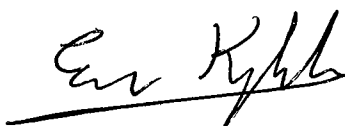
I would like to thank you for the outstanding work that you did in raising our garage ceiling and then adding an additional bedroom and bathroom this Spring. I am a perfectionist and pretty skilled at home improvements, so honestly I was doubtful that I would find a contractor who could really make me happy. But as the project progressed, I discovered that I had found the perfect contractor. I was always impressed at Dave's attention to detail and willingness to come back and make small corrections. The quality and service was first class.

I was also pleased with the specialty crews with whom Thomas Custom Builders has long-standing relationships. For example, your framing crew has worked together as a team for many years – they worked like clockwork to demo my old garage and then to erect 2 stories of framing, floors and a roof in three days total. I might add that this framing was straight and true – I took a careful look around all of the angles and they were dead-on; as a result, our drywall walls and ceiling look terrific. Not to mention that the new floor in the addition is absolutely level with the existing flooring – check out other new additions and you will see this can be hard to do.

I was also happy that you were willing to work with me in multiple ways to keep the price down. You worked with us to put together a pleasing design that came together just as it looked on paper and right at the estimated price. You shifted schedules around so that I could pull an electrical permit and do all the wiring myself, to save the cost of bringing in an electrician. When you discovered that additional foam-board insulation was needed to match the existing structure, you absorbed the cost without raising the price. And most importantly, there were no overruns – I chose to add a few options as the project progressed, and those too, were price competitive.

I'm sure our daughter will thank you for her beautiful new room when she is a little older! We are looking forward to using Thomas Custom Builders again for our next project.

Sincerely,

A handwritten signature in black ink, appearing to read "Eric Kurzhals", written over a horizontal line.

Eric Kurzhals